INTERNATIONAL SPEAKER · DELIVERY SYSTEMS STRATEGIST

Serguei Poppeleer.

Making complex projects deliver — across borders, cultures and uncertainty.



> "Projects don't fail. The systems around them do. Frontier markets just expose it faster."

AS FEATURED & ON STAGE

- AVIATION AFRICA SUMMIT Nairobi 2026
- KCAA FORUM Nairobi
- GLOBAL TOURISM FORUM Brussels 2025
- ICAO ESAF AFRAA
- AVIATION WEEK Network
- AIRPORT Business Intelligence
- SUSTAINABILITY in the Air

SIGNATURE TALKS

No-Surprises Delivery

FOR OWNERS, PMOS & EXECUTIVES

The report says green. The site says otherwise. By the time governance catches up, the supplier has slipped and the scope has crept.

AUDIENCE TAKEAWAY
Five practical controls to spot slippage, enforce accountability and prevent expensive surprises.

Fuel from the Ground Up

BIOFUEL & SAF · REGULATORS, OPERATORS & INVESTORS

In Kenya, turning local plant oils into biofuel and sustainable aviation fuel. **The plant was never the hardest part — feedstock, certification and commercial sequencing became the real critical path.**

AUDIENCE TAKEAWAY
What a live first-of-a-kind biofuel project teaches about finding the constraint before it finds you.

Open on Day One

REAL ESTATE OVERSEAS · BRANDS SETTING UP ABROAD

Offices, shops and lounges for global brands across 30 countries — on time or early, below budget. **Landlord, broker, architect, contractor, permits: everyone has a role, nobody owns the opening date.**

AUDIENCE TAKEAWAY
How to find, fit out and open a space in a new market — with one person keeping the opening date.

BIO

Serguei Poppeleer is an **engineer, entrepreneur and international project delivery specialist.** Over 20 years and 30 countries, he has worked across major infrastructure, energy, aviation and real estate programmes. Creator of **The Delivery Control System™**, he helps leaders build the governance that keeps complex projects under control — even from a distance. **Track record: on time or early, below budget.**

CREDENTIALS

20+	30+	€2B+
years	countries	projects advised

- MCIArb
- LLM Construction Law & Arbitration
- MSc Civil Engineering
- Executive MBA · Hult
- MIT
- INSEAD
- WorldCC CCMP
- CIOB

Author of **No-Surprises Delivery** (forthcoming)



WATCH ME SPEAK

FORMATS — English or French · pre-brief, tailored content and follow-up resources included

KEYNOTE	PANEL	WORKSHOP	VIRTUAL
45–60 min	60–75 min	Half-day	Online
Conferences, summits, executive retreats.	Aviation, real estate overseas, frontier delivery.	Your team applies the method to a live project.	Webinars and online summits.

THE 5CS™ — **CONTAIN** the Scope · **COMMAND** One Plan · **CLOSE** Every Decision · **CONFIRM** Vendor Dates · **CONTROL** Tower Cadence

Bring Serguei to your next conference, leadership event or industry panel.

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